

Position Description: Vice President, Bay Area

Organizational Overview

Rocketship Education (www.rsed.org) is a network of public K through 5 charter schools serving primarily low-income students in neighborhoods where access to excellent schools is limited. Using a blend of traditional instruction, adaptive technology and targeted tutoring, Rocketship strives to meet the unique needs of each and every student. But we believe that truly transformative schools do more than educate students; they empower teachers, engage parents and inspire communities. Together, we can eliminate the achievement gap in our lifetime.

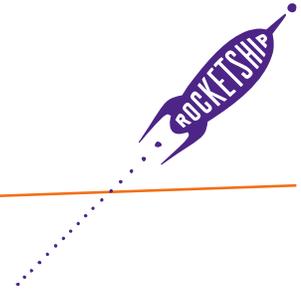
Rocketship is based in San Jose, but we realize the achievement gap stretches across the nation. We're opening new schools every year to help reach the millions of students striving in underperforming schools every day.

Position Summary

Rocketship operates seven schools in San Jose, California, serving over 3,000 students, and plans to open one additional school in the Bay Area in the fall of 2013. Among 2,000 low-income elementary schools in California, Rocketship schools are all in the top 5% statewide and are the top performing low-income elementary schools in San Jose and Santa Clara County. Rocketship schools have results rivaling wealthy school districts (such as Palo Alto) while serving 80%+ low-income students and 70%+ English Language Learners. The Vice President, Bay Area leads the region's growth strategy, as well as the community development team across the region to ensure that Rocketship is building strong external relationships and ties to the community in order to facilitate its continued impact. The Vice President, Bay Area reports to the Senior Vice President of Growth & Development.

The Vice President will:

- Develop and implement a vision and strategic plan for the Bay Area and California which integrates national initiatives and high quality improvement priorities with current expansion goals
 - Chart Rocketship's course in the region to maximize impact in the short and long term by increasing community engagement and building partnerships with key political stakeholders
 - Translate strategies into clear goals and metrics, and set realistic timeframes and benchmarks to ensure the team executes daily
- Manage a high-performing team that is able to support Bay Area growth and impact in order to deliver exceptional outcomes for even more Bay Area students
 - Coach and develop staff, providing timely and consistent feedback to maximize the potential of each team member
 - Utilize strong and consistent performance management systems to ensure progress towards shared goals
 - Promote an organizational culture of achievement, excellence, mutual respect, and collaboration throughout the region



- Serve as the external face for the region
 - Build and evolve a strategy for maintaining and growing public support from district, local and state sources
 - Manage relationships with key stakeholders, including charter authorizer, districts, community leaders, partner organizations, and parents
 - Build and support a Regional Advisory Board that will help maximize Rocketship's impact in the region
- Lead political work in the Bay Area around state, county, and local regulatory and legislative environment to ensure that it aligns more and more each day with supporting the replication and scale of high performing schools; work closely with the VP of Policy to ensure that California legislation, regulations and policies are conducive to Rocketship's growth plans.

Possess the core characteristics required of every Rocketeer – mission-driven, innovative, disciplined thinker, collaborative, and personally responsible

Qualifications

- 5+ years of management experience, preferably in the field of education reform and a high-growth environment
- Proven track record of managing outstanding results through teams in a distributed network
- Exceptional analytical, strategic, and problem solving skills
- Excellent coalition building skills with an ability to communicate and work effectively with a variety of internal and external stakeholders; a persuasive negotiator able to achieve consensus amongst differing opinions
- Experience leading in a fluid, start-up environment; optimism, perseverance, and a focus on problem-solving highly valued
- Proven leadership skills with the ability to attract, develop, and inspire a team; exceptional ability to bridge and enhance cooperative working relationships
- A bachelor's degree is required

The ideal candidate will also possess some combination of the following:

- A proven track record of success in navigating rigorous and contentious political environments while still realizing ambitious results
- Experience working with urban communities
- Significant political background and relationships in the Bay Area or San Jose

Hiring Process

To apply for this position, please visit <http://www.on-ramps.com/jobs/848>

Rocketship Education provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, gender, sexual orientation, national origin, age, disability, genetic information, marital status, amnesty, or status as a covered veteran in accordance with applicable federal, state and local laws. Rocketship Education complies with applicable state and local laws governing non-discrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including, but not limited to, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training.

Rocketship Education expressly prohibits any form of unlawful employee harassment based on race, color, religion, gender, sexual orientation, national origin, age, genetic information, disability, or veteran status. Improper interference with the ability of Rocketship Education's employees to perform their expected job duties is absolutely not tolerated.